

Chances are your company partnered with Amazon to offer your products to their 300 million global consumers. Whether you are fulfilling the orders from your warehouse or having Amazon fulfill them, their state-of-the-art ecommerce platform is hard to beat for seamless shopping experience with fast, flexible service and Prime shipping.

With the increase in sales activity, there are measures needed to automate the enormous amount data exchanged between your business and Amazon. And meeting Amazon's communication and shipment standards is paramount.



That is where ROI comes in!

Connect with Confidence

ROI is a Sage Gold Development Partner and has been synchronizing Amazon and Sage 100 for many years. **IN-SYNCH**[®], is a Sage 100 installed application that provides real-time, bi-directional data synchronization with your Amazon cart. We can accommodate customers using just about any version of Sage 100cloud and its predecessors. IN-SYNCH is a flexible tool that can be used for multiple types of integration needs from just the basics to complex, customized systems.

Features & Benefits of Our Integration Solution

-  **Proven** - Our solutions are proven, mature, and bug-free. You can rest assured that you will not be our "trial and error" project.
-  **Secure** - Data exchanges are initiated and controlled from within the Sage 100 server, making IN-SYNCH the most secure architecture possible.
-  **Bidirectional** - Integrate and synchronize all relevant data between Sage 100 and the third-party system, whether the data originates in Sage 100 or the external system.
-  **Real-time** - Automatically synchronize changes and updates as they occur.
-  **Independent** - The two systems run independently, so if one happens to be down for maintenance, the other system stays up. The two will sync up automatically.
-  **Lightning Fast** - Efficient data mirroring methods are available for maximum speed.

Integration Solutions for Amazon Marketplace

Fulfilled by Merchant (MFN)

Our most popular integration is for customers selling on Amazon Seller Central and fulfilling their own orders. Integration points typically include:

- **Amazon orders to Sage 100 sales orders** – orders coming in can find an existing customer by the e-mail address, set up a new customer account or send all the orders into one Amazon customer account. All the relevant data comes in with the order so there is no additional work on your end other than to process and fulfill.
- **Tracking, Shipment Update and Inventory Quantity sync to Amazon** – once the order is picked, packed, and shipped, the Amazon platform is updated with the shipment confirmation and the order is closed. Inventory quantities-on-hand can also be kept in sync with the accounting system.

Fulfilled by Amazon (FBA)

For customers who qualify, Amazon will warehouse their goods and fulfill their orders. Every month, or sooner depending on activity, in addition to receiving the net income, Amazon will send the Payments report detailing sales, returns, credits and commission fees. Integration for FBA typically includes:

- **Amazon orders to Sage 100 invoices** – similar to MFN order integration except the paid orders coming into Sage 100 invoice data entry rather than sales order entry
- **Amazon Payments Report** – import for credits, sales, returns, commissions posting in minutes

Vendor Central

By invitation only, if Amazon becomes a full-time distributor of your products and the accounting for the activity can become a real pain. Our vendor portal solution performs the following integration:

- Drop ship and direct-ship orders are uploaded to the vendor order portal
- Automatically create Sage 100 sales orders (or invoices) from each order

“ What People Are Saying

We experienced a huge time savings with automating the daily creation of invoices and payments from Amazon. It's hard to quantify the value IN-SYNCH and ROI has had on our business, but without integration we wouldn't be able to keep up with the volume.

Kelly Nowak, Venturi Corporation - Director of Accounting and Inventory Control

sage

Development Partner
Gold

Let's Get Started



Give Us a Call:
402-934-2223



Visit Us Online:
roi-consulting.com



Send An Email:
sales@roi-consulting.com